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## EXAMINATION: JANUARY- 2022 FIFTH SEMESTER

Sub: Media Marketing (BAJMC 18-5001)

Date: 10/01/2022 Total Marks: 40 Time: 10.00 am to 12.00 noon

#### Instruction:

All questions are compulsory.

## Q. 1 Descriptive Answer (Any Two)

(20)

- 1. What is advertising? Explain the functions with suitable example.
- 2. Explain the key players of adverting. Explain with example.
- 3. Explain Aristotle's concept of advertising.

### Q. 2 Write short notes. (Any Two)

(10)

- 1. Advertising Spiral
- 2. Advertising budget
- 3. Drip Campaign

#### Q. 3 Open Ended Question (Any One)

(10)

- 1. What are the emotions used by the advertisers to persuade the consumers. Give example of any ad.
- 2. What makes an advertisement remain in your memory? (Through Images\ words\music\phrases)