TILAK MAHARASHTRA VIDYAPEETH, PUNE BACHELOR OF BUSINESS ADMINISTRATION (B.B.A.) EXAMINATION : DECEMBER - 2023 SEMESTER - IV

Sub. : Leadership Skills and Team Building (BBA15-416)

Date : 27	7/12/2023	Total Marks : 60	Time: 2.00pm to 4.30pm
Inst	ructions: 1) All questio 2) Figures to	ns are compulsory. the right indicate full marks.	
Q. 1.	Choose the most approp	priate option.	(05
1.	is often thought as a quite, reserved and thoughtful individual.		oughtful individual.
	a) Extrovert	b) Introvert	-
	c) Both A and B	d) Neither	A and B
2.	Avoiding, defeating, compromising, accommodating and collaborating are strategies of		
	a) Management accounti	ng b) Conflict	Management
	c) Goal Setting	d) Team fo	
3.	The role of HR is		
	a) Recruitment	b) Selection	n
	c) Performance appraisal	d) All of th	le above
4.	is a leadership function		
	a) Setting goals	b) Co-ordir	
	c) Direction and Motivat	ion d) All of th	e above
5.	Grid Analysis, Pareto Analysis, Decision tree, Blind spot analysis are techniques of		
	a) Management accounti	ng b) Decision	n making
	c) Goal Setting	d) Team fo	
Q. 2.	State True / False		(05
	Good leaders lead to low productivity of employees		× ·
	a) True	b) False	
2.	Cross-functional teams are made up of members from various departments.		
	a) True	b) False	
3.	•	ke the lead. He needs to be a team	nmate, as well.
	a) True	b) False	
4.			1
	a) True	b) False	
5.		e is making sure people are given	equal opportunities
	a) True	b) False	
Q. 3.	Write Short notes on (Any Three)		(15
1.	Nonverbal Communicati	on	
2.	Democratic Leadership		
3.	Creativity as a skill		

- 4. Autocratic Leadership
- 5. Grid analysis

Q. 4. Answer in detail (Any Two)

- 1. Elaborate qualities of a good leader
- 2. Elaborate skills required for Team Work
- 3. Discuss advantages and disadvantages of Team Building

Q. 5. Case study

The XYZ Corporation recently underwent a major restructuring. John, a mid-level manager, was tasked with leading a team of diverse individuals to implement the changes. The team consisted of members with varying experience levels, skill sets, and attitudes toward the restructuring. John faced challenges in motivating the team, managing resistance to change, and ensuring effective communication across all levels. However, through his leadership, the team successfully implemented the changes within the specified timeline.

Questions:

- 1. Describe John's leadership style based on his actions and decisions during the restructuring process.
- 2. What strategies did John should use to motivate his team members?
- 3. What type of leadership style John must have to deal with such a team?

2/2

(20)

(15)