## TILAK MAHARASHTRA VIDYAPEETH, PUNE BACHELOR OF COMPUTER APPLICATIONS (B.C.A.) SPECIALIZATION IN CYBER SECURITY (CS) EXAMINATION: DECEMBER -2023 SEMESTER - VI

Sub: Digital Marketing (BCA - 644-20/BCA-CS-644-20)

# Date : 28/12/2023 Total Marks : 30 Time: 2.00 pm to 3.30 pm Instructions: 1. All questions are compulsory unless and otherwise stated.

- 2. Bold figures to the right of every question are the maximum marks for that question.
- 3. Candidates are advised to attempt questions in order.

#### Q.1. Fill in the blanks

- 1. SMM stands for -----.
- 2. Facebook page is one of platform of-----.
- 3. SERP stands for -----.
- 4. Four basic pillars of marketing are product, price, place and------.
- 5. SERPs typically contain two types of content "organic" results and -----.

#### Q.2. True or False

- 1. Outbound Marketing is also known as "Push Marketing".
- 2. Digital Marketing refers to the marketing of products and services of a company or business through digital channels.
- 3. Ranking is the process of adding web pages into Google search.
- 4. Paid results are those that have been paid to be displayed by an advertiser.
- 5. Crawlers are systematically browses the World Wide Web, typically for the purpose of web indexing.

#### Q.3. Answer the following (Any 5)

- 1. What is Image optimization?
- 2. Explain the benefits of online marketing.
- 3. What is Web Hosting?
- 4. What is Indexing?
- 5. Enlist the types of Website.
- 6. What is responsive website?

### Q. 4. Answer the following (Any 2)

- 1. What is social media marketing?
- 2. Explain Onpage and Offpage SEO.
- 3. What is 'Google Analytics'?

(10)

1/1

(5)

(5)

(10)